GO NOVA, the Go Virginia Northern Virginia Region 7 Council, is now accepting Letters of Interest for projects to be funded by the State's new initiative to create jobs in high-wage industries. Region 7 includes the counties of Arlington, Fairfax, Loudoun, and Prince William; and the cities of Alexandria, Falls Church, Manassas, and Manassas Park. $3.2 million in state funds is available for award in this region, and will be shared by several successful proposals. In addition, $11.1 million in competitive state-wide funds is available for projects that engage localities in two or more of the state's regions.

Projects funded will address one or more of the Council's three broad goals:

- Grow and strengthen Northern Virginia's technology workforce,
- Support the expansion of small and medium sized growth companies, and
- Increase technology transfer and commercialization activities from research centers and institutions

Projects supported by GO Virginia Funding must:

- Involve industries that pay average annual wages greater than $70,000 in 2016 (see Attachment 1 for a list of qualifying industries),
- Benefit two or more jurisdictions (county or independent city) in Region 7, or at least one Region 7 jurisdiction and a jurisdiction located elsewhere in Virginia,
- Commit non-state sources of matching funds (50/50), including participation by included jurisdictions. "Non-state sources" means funding that is public (local or federal not state funding), private funding, or quantified in-kind
- Generate new spending to Northern Virginia (not just recirculating local spending)

Proposed projects may use GO Virginia funding to start new programs and initiatives or expand successful existing programs.

Your letter of interest should:

- Identify agencies involved in the proposed project
- Provide a brief description (250 words maximum) of the project
- Describe the expected outcome or result and the time period for achievement
- Identify jurisdictions to be covered/involved
- Identify the approximate amount of funding you would request from GO Virginia
- Indicate potential sources of 50/50 matching funds
- List contacts (including email addresses) for key participants

Letters of interest to GONoVaProjects@novaregion.org beginning September 4, 2017. Additional project criteria and application information will be available shortly. For further information and to join the notification mailing list contact GONoVaProjects@novaregion.org.

**Sample Industries and Occupations for Region & Priority Clusters**
(not exclusive or exhaustive)

| Cluster NAICS/SOC | Description |
| --- | --- |
| **Computer Services** | |
| 541511 | Custom Computer Programming Services |
| 541512 | Computer Systems Design Services |
| 541513 | Computer Facilities Management Services |
| **Cyber Security** | |
| 15-1121 | Computer Systems Analysts |
| 15-1122 | Information Security Analysts |
| 15-1143 | Computer Network Architects |
| **Consulting Services** | |
| 541611 | Administrative Management & General Mgt Consulting Services |
| 541612 | Human Resources Consulting Services |
| 541690 | Scientific and Technical Consulting Services |
| **Financial Services** | |
| 523991 | Trust, Fiduciary, and Custody Activities |
| 522220 | Sales Financing |
| 523910 | Miscellaneous Intermediation |
| **Engineering Services** | |
| 541330 | Engineering Services |
| **Research Organizations** | |
| 541711 | Research and Development in Biotechnology |
| 541712 | Research & Development (Physical, Engineering, & Life Sciences) |
| 541720 | Research and Development in the Social Sciences and Humanities |
| **Life Sciences** | |
| 325412 | Pharmaceutical Preparation Manufacturing |
| 334516 | Analytical Laboratory Instrument Manufacturing |
| 621511 | Medical Laboratories |

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