MEETING OF THE COMMISSION  
Thursday, February 27, 2020  
7:30 p.m.  

AGENDA  

1. CALL TO ORDER & PLEDGE OF ALLEGIANCE – P. David Tarter, Chairman  
2. ROLL CALL  
3. PRESENTATIONS AND DISCUSSION  
   
Data Centers  

Commissioners will receive a briefing by a panel of experts related to the current state of policy and technical developments concerning sustainable energy management of the region’s data centers (renewable energy, energy efficiency, building commissioning, heat conveyance, energy storage).  

The discussion will include policy, regulatory and technological trends affecting short- and long-term sustainable energy management of data centers for the region; and, potential collaborative efforts for 2020 and beyond, that will enhance the sustainable energy management and preserve the economic vitality of this region’s data center community – especially in light of Governor Northam’s recent declaration to make the Commonwealth’s electricity generation carbon-neutral by 2050.  

The confirmed speakers are:  

- Phil Sandino (formerly with Dominion Energy and Raging Wire Data Centers)  
- Oliver Baumann (Baumann Consulting)  
- John Stephenson (Amazon)  

4. ADOPTION OF ACTION ITEMS  

A. Resolution P20-20 – A Resolution to support continued full Federal funding of the Chesapeake Bay Program.  

The proposed Federal budget proposes to cut funding to the Chesapeake Bay program by 91% from $85 million to $7.3 million. The Federal funds from Chesapeake Bay program provides important resources for watershed restoration, protection and monitoring. The resolution expresses support for full Federal funding for the program and that a copy of said resolution be shared with the Northern Virginia Congressional delegation and the Virginia Department of Environmental Quality.  

Recommended Action: Approval
B. Resolution P20-21 – Amendment to the FY2020 Annual Budget and Programs

The proposed resolution adjusts the FY2020 Annual Budget to reflect a reduction in expenditures and increase in revenues based upon the receipt of additional grant funds and rent revenue.

Recommended Action: Approval

5. EXECUTIVE DIRECTOR'S REPORT
   - January Meeting Follow Up
   - Activity Report
   - Financial Report

6. CHAIRMAN'S REPORT

7. GO VIRGINIA REPORT

8. OTHER BUSINESS

9. APPROVAL OF MINUTES FROM January 2020

10. ADJOURNMENT
RESOLUTION

Resolution No. P20-20

PATRON: Robert W. Lazaro, Jr.
Executive Director
DATE: February 27, 2020

RESOLUTION TO SUPPORT CONTINUED FULL FUNDING OF THE
CHESAPEAKE BAY PROGRAM

WHEREAS, Virginia is a signatory to both the 1983 and 2014 Chesapeake Watershed Agreement; and

WHEREAS partners in the Chesapeake Watershed Agreement envision an environmentally and economically sustainable Chesapeake Bay watershed with clean water, abundant life, conserved lands and access to the water, a vibrant cultural heritage and a diversity of engaged citizens and stakeholders; and

WHEREAS, the Chesapeake Bay Program is a unique regional partnership that has led and directed the restoration of the Chesapeake Bay since 1983 under direction of the Environmental Protection Agency (EPA); and

WHEREAS, close to two-thirds of the EPA funding appropriated for the Chesapeake Bay Program is provided directly to state and local partners for watershed restoration, protection and monitoring; and

WHEREAS, the proposed Federal budget cuts the program by 91% from $85 million to $7.3 million; and

WHEREAS, Northern Virginia region is in the Chesapeake Bay Watershed; and

WHEREAS, a 2014 study by the Chesapeake Bay Foundation estimated that the economic benefits of a restored Chesapeake Bay to Virginia’s economy could reach $49.5 billion annually; and

WHEREAS, Northern Virginia jurisdictions and others in the region, have invested billions of dollars, created programs, and implemented policies to protect and restore local waters within the Chesapeake Bay; and

WHEREAS, the Chesapeake Bay Program partnership is past the mid-point of a fifteen year-long plan to reduce nitrogen, phosphorus and sediment loadings to the Bay, known as the Chesapeake Bay Total Maximum Daily Load (TMDL); and

WHEREAS, the scientific, technical and financial support from EPA and other federal agencies are important contributors to the success of the TMDL and the benefits that will accrue from improved water quality; and

WHEREAS, long-term pollution trends from the Bay’s major rivers generally appear to be decreasing; and

WHEREAS, reductions in critical funding for the CBP or other federal partners would risk slowing or reversing the progress that has been made by Northern Virginia jurisdictions and others to protect and restore the Chesapeake Bay Watershed;

THEREFORE BE IT RESOLVED that the Northern Virginia Regional Commission supports continued full funding of the Chesapeake Bay Program and the Executive Director is authorized to share said resolution with the Northern Virginia Congressional delegation and the Virginia Department of Environmental Quality.
RESOLUTION

Resolution No. P20-21

PATRON: Robert W. Lazaro, Jr
Executive Director
DATE: February 27, 2020

AMENDMENT TO THE FY 2020 ANNUAL BUDGET AND PROGRAMS

WHEREAS, the sources and amounts of revenue have altered since the FY 2020 budget was adopted by the Commission on June 27, 2019; and

WHEREAS, there is a related need to update projected expenditures by budget category;

THEREFORE BE IT RESOLVED, that the Northern Virginia Regional Commission amends its FY 2020 budget as follows and in conformity with the revised schedules of projected revenue and expenditures, attached:

<table>
<thead>
<tr>
<th></th>
<th>Adopted FY 20</th>
<th>Amendment 2-27-20</th>
<th>Amended FY 20</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>6-27-19</td>
<td>2-27-20</td>
<td>2-27-20</td>
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<tr>
<td>Revenue:</td>
<td>$7,592,227</td>
<td>($72,886)</td>
<td>$7,519,341</td>
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<tr>
<td>Expenditures:</td>
<td>$7,338,228</td>
<td>($234,707)</td>
<td>$7,103,521</td>
</tr>
<tr>
<td>Contingency/reserves:</td>
<td>$253,999</td>
<td>$161,821</td>
<td>$415,820</td>
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</table>
The proposed budget amendment includes decreases in both revenue and expenditures, with a net change that would increase reserve funds by $161,821 over $253,999 projected in the initial budget for Fiscal Year 2020.

The new predicted amount to be added to the fund for contingencies and/or reserves by the conclusion of FY 2020 would thus total $415,820. (Of that, $284,899 had been reported through January 2020.)

The most significant changes in expenditures include:

1. Decrease of $18,647 in Personnel costs, which takes into account later-than-planned filling of two positions (Demographer/GIS Analyst and Water Resources Planner – both now filled or in recruitment) and indefinite postponement of filling a third position (AIDS Program Analyst). Savings have been offset in part by filling a new position in December (Transportation Demand Management Outreach Coordinator), as authorized by Resolution No. 20-04, and which will be covered with new grant funds.

2. Decrease of $214,505 for Ryan White/HOPWA Subgrants, which have been trending downward since the District of Columbia eliminated NVRC’s role as its administrative agent in managing Ryan White Part A AIDS grants for the suburban Virginia portion of the DC metro area, and as Virginia Department of Health sought NVRC’s help with a range of AIDS-related programming other than providing subgrants to community-based organizations.

3. Reduction of $20,650 in Travel and Conference expenses, associated with grant-funded activities that have changed or been rescheduled.

On the revenue side, predicted decreases for funding from the District of Columbia and Virginia Department of Health are also related to NVRC’s reduced role in subgranting funds to community-based service providers, and take a conservative approach to anticipating terms of an agreement with Virginia Department of Health, scheduled for renewal in the fourth quarter of FY 2020.

Increases in revenue that help mitigate predicted decreases include:

1. An increase ($43,556) in "Shared Facilities Income," as Northern Virginia Transportation Authority asked to occupy more space as subtenants of NVRC.

2. A new grant ($143,717 in FY 2020) from Northern Virginia Transportation Commission, in which NVRC will provide transportation demand management services for military facilities and installations, in accordance with NVRC Resolution 19-29.

Other variations in predicted revenue are primarily the result of timing associated with performance of funded activities.
<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td></td>
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<td>June 30, 2018</td>
<td>June 30, 2019</td>
<td>June 27, 2019</td>
<td>February 27, 2019</td>
<td></td>
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<tr>
<td>PERSONNEL COST</td>
<td>Salaries and Wages</td>
<td>1,239,214</td>
<td>1,380,702</td>
<td>1,585,102</td>
<td>1,571,623</td>
<td>(13,479)</td>
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<tr>
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<td>Fringe Benefits</td>
<td>391,995</td>
<td>449,396</td>
<td>577,782</td>
<td>572,614</td>
<td>(5,168)</td>
</tr>
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<td></td>
<td>Subtotal:</td>
<td>1,631,209</td>
<td>1,830,098</td>
<td>2,162,884</td>
<td>2,144,237</td>
<td>(18,647)</td>
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<td>CONTRACT SERVICES</td>
<td>Consultants/Contract Services</td>
<td>764,410</td>
<td>585,233</td>
<td>649,217</td>
<td>664,264</td>
<td>15,047</td>
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<td>RW/ROP/WA Subgrants</td>
<td>6,351,074</td>
<td>3,765,033</td>
<td>3,661,115</td>
<td>3,446,610</td>
<td>(214,505)</td>
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<tr>
<td></td>
<td>Other Subgrants</td>
<td>4,710</td>
<td>76,207</td>
<td>1,500</td>
<td>-</td>
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<td>Subtotal:</td>
<td>7,120,194</td>
<td>4,426,473</td>
<td>4,310,332</td>
<td>4,112,374</td>
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<td>2,797</td>
<td>8,346</td>
<td>4,008</td>
<td>(4,338)</td>
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<td>Rent</td>
<td>505,575</td>
<td>519,743</td>
<td>523,400</td>
<td>522,256</td>
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<td>Telephone</td>
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<td>8,573</td>
<td>429</td>
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<td>Audit &amp; Insurance</td>
<td>20,675</td>
<td>21,168</td>
<td>26,453</td>
<td>26,453</td>
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<td></td>
<td>Equipment Repair</td>
<td>2,329</td>
<td>4,006</td>
<td>5,000</td>
<td>5,000</td>
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<td>Depreciation</td>
<td>29,743</td>
<td>29,743</td>
<td>27,500</td>
<td>27,500</td>
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<td></td>
<td>Advertising (not employment)</td>
<td>1,262</td>
<td>677</td>
<td>10,050</td>
<td>9,155</td>
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<td>Subtotal:</td>
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<td>585,619</td>
<td>608,895</td>
<td>602,947</td>
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<td>OPERATING EXPENSES</td>
<td>Memberships &amp; Subscriptions</td>
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<td>9,615</td>
<td>8,870</td>
<td>10,595</td>
<td>1,725</td>
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<td>Education Materials</td>
<td>1,680</td>
<td>443</td>
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<td>Office Supplies</td>
<td>8,641</td>
<td>17,856</td>
<td>25,139</td>
<td>23,224</td>
<td>(1,915)</td>
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<td>Equipment Rental</td>
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<td>1,716</td>
<td>900</td>
<td>900</td>
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<td>IT Expenses</td>
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<td>46,064</td>
<td>43,359</td>
<td>49,327</td>
<td>5,968</td>
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<td>Subtotal:</td>
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<td>75,694</td>
<td>77,368</td>
<td>84,046</td>
<td>6,678</td>
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<td>DUPLICATING</td>
<td>Reproduction</td>
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<td>43,898</td>
<td>1,848</td>
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<td>9,648</td>
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<td>26,846</td>
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<td>Meetings</td>
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<td>28,820</td>
<td>85,239</td>
<td>67,482</td>
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<td>61,852</td>
<td>122,759</td>
<td>102,109</td>
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<td>RECRUITMENT AND DEVELOPMENT</td>
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<td>4,070</td>
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<td>Educational Assistance</td>
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<td>2,309</td>
<td>5,000</td>
<td>5,000</td>
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<td>Subtotal:</td>
<td>2,613</td>
<td>2,309</td>
<td>8,900</td>
<td>9,070</td>
<td>170</td>
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<td>OTHER</td>
<td>Interest expense (line of credit)</td>
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<tr>
<td></td>
<td>Uncollectable receivable (write off)</td>
<td>-</td>
<td>-</td>
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<td>Bank service fees</td>
<td>4,234</td>
<td>3,978</td>
<td>5,000</td>
<td>5,000</td>
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<tr>
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<td>Loss on disposal of assets</td>
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<td>4,234</td>
<td>4,151</td>
<td>5,000</td>
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<td>TOTAL EXPENDITURES</td>
<td></td>
<td>$ 9,463,490</td>
<td>$ 7,015,812</td>
<td>$ 7,338,228</td>
<td>$ 7,103,521</td>
<td>(234,707)</td>
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<td>FY 2020 REVENUE</td>
<td>FY 2018</td>
<td>FY 2019</td>
<td>FY 2020</td>
<td>FY 2020</td>
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<tr>
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<td>Actual</td>
<td>Actual</td>
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<td>Revenue</td>
<td>Revenue</td>
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<td>June 30, 2018</td>
<td>June 30, 2019</td>
<td>June 27, 2019</td>
<td>June 27, 2019</td>
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<td>Change adopted:proposed</td>
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<td>LOCAL GOVERNMENTS</td>
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<td>Annual Contributions</td>
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<td>1,445,588</td>
<td>1,494,779</td>
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<td>Special Contributions:</td>
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<td>450,294</td>
<td>516,519</td>
<td>592,169</td>
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<td>Occoquan Watershed Management Program</td>
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<td>197,997</td>
<td>204,520</td>
<td>211,043</td>
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<td>Four Mile Run Watershed Management Program</td>
<td>114,233</td>
<td>86,624</td>
<td>135,639</td>
<td>205,860</td>
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<td>Northern Virginia Waste Management Program</td>
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<td>74,224</td>
<td>88,860</td>
<td>87,766</td>
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<td>Regional Energy Strategy</td>
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<td>91,250</td>
<td>87,500</td>
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<td>Member government planning assistance</td>
<td>145,814</td>
<td>161,370</td>
<td>95,000</td>
<td>112,237</td>
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<td>Subtotal:</td>
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<td>2,057,252</td>
<td>2,106,298</td>
<td>2,230,569</td>
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<td>COMMONWEALTH OF VIRGINIA (state and indirect federal)</td>
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<td>Annual Contribution (DHCD)</td>
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<td>151,943</td>
<td>151,943</td>
<td>151,943</td>
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<td>Contracts:</td>
<td>1,925,208</td>
<td>1,067,888</td>
<td>2,781,722</td>
<td>2,672,933</td>
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<td>Department of Environmental Quality</td>
<td>74,819</td>
<td>168,043</td>
<td>94,988</td>
<td>116,255</td>
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<td>Virginia Department of Conservation &amp; Rec</td>
<td>750</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<td>Virginia Department of Transportation</td>
<td>81,085</td>
<td>91,952</td>
<td>1,500</td>
<td>1,500</td>
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<td>Virginia Department of Health</td>
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<td>627,571</td>
<td>2,446,881</td>
<td>2,295,427</td>
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<td>Virginia Department of Motor Vehicles</td>
<td>49,225</td>
<td>90,808</td>
<td>144,304</td>
<td>143,324</td>
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<td>Virginia Department of Housing &amp; Comm Dvlpmt (Go VA)</td>
<td>14,194</td>
<td>89,513</td>
<td>95,549</td>
<td>116,427</td>
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<td>Subtotal:</td>
<td>2,077,151</td>
<td>1,219,831</td>
<td>2,933,665</td>
<td>2,824,876</td>
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<tr>
<td>FEDERAL (direct)</td>
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<td>National Park Service</td>
<td>15,977</td>
<td>14,720</td>
<td>14,989</td>
<td>17,367</td>
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<td>MARAD</td>
<td>85,637</td>
<td>76,423</td>
<td>-</td>
<td>15,070</td>
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<tr>
<td>Subtotal:</td>
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<td>91,143</td>
<td>14,989</td>
<td>32,437</td>
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<td>OTHER INCOME</td>
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<td>District of Columbia</td>
<td>5,292,717</td>
<td>3,970,406</td>
<td>2,342,500</td>
<td>2,072,639</td>
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<td>Shared facilities income (NVTA / HSA)</td>
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<td>152,778</td>
<td>136,975</td>
<td>180,531</td>
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<td></td>
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<tr>
<td>NVTC</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>143,717</td>
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<td></td>
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<td>Other contracts/fees/contributions</td>
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<td>54,800</td>
<td>31,572</td>
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<td>Interest</td>
<td>4,522</td>
<td>13,240</td>
<td>3,000</td>
<td>-</td>
<td></td>
<td></td>
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<tr>
<td>Misc</td>
<td>0</td>
<td>0</td>
<td>-</td>
<td>-</td>
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</tr>
<tr>
<td>Subtotal:</td>
<td>5,690,601</td>
<td>4,193,492</td>
<td>2,537,275</td>
<td>2,431,459</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL REVENUE</td>
<td>$ 9,975,069</td>
<td>$ 7,561,719</td>
<td>$ 7,592,227</td>
<td>$ 7,519,341</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Change</td>
<td>(72,886)</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Affordable Housing Discussion Follow Up
February 27, 2020

State of Current Affordable Housing Affairs

- Lots of innovative work going on; one size does not fit all.
- Various localities have different revenue streams to help support affordable housing in region e.g. Fairfax County dedicates 1 cent of property tax; Alexandria dedicates 1 cent of meals tax; Loudoun utilizes revenues from sale of units that are split with developer and County.
- Federal government leadership has waned.
- Virginia state government taking a more active role.
- Number of residents of the region who are housing stressed continues to grow.
- Community opposition to projects is a problem.
Discussion with VHDA

Items Discussed

- Best practices manual
- Inventory of institutional properties in NoVA
- Communications – Telling the Story

Potential Outcomes

- Quarterly meetings with VHDA staff
- Potential opportunity to house NoVA VHDA office at NVRC
- Funding opportunity with respect to communications

Proposed Actions for Discussion

- Develop a Telling the Story campaign – as opposed to NIMBY framing the affordable housing issue positively; highlighting successful projects.
- Create Commission Task Force comprised of Commission jurisdictions, staff, housing providers, business leaders and advocates.
- Update the Best Practices Manual local staff find useful e.g. funding sources, zoning changes, the “missing middle” (also look outside of NoVA, but in Virginia).
- Look at what resources required to develop a mechanism for bringing private developers, new financing to co-location of affordable housing units on public properties.
- Develop larger communications effort contingent on availability of funding.
Executive Director’s Report

February 2020

Transportation Demand Management

Our TDM Military Coordinator has been hard at work meeting with base officials, employees and key personnel.

<table>
<thead>
<tr>
<th>December Outreach Efforts</th>
<th>January Outreach Efforts</th>
</tr>
</thead>
<tbody>
<tr>
<td>Events</td>
<td>Events</td>
</tr>
<tr>
<td>Quantico (3) and Belvoir (1)</td>
<td>Quantico (4) and Belvoir (2)</td>
</tr>
<tr>
<td>Meetings/Contacts</td>
<td>Meetings/Contacts</td>
</tr>
<tr>
<td>DEA, FBI, Arlington</td>
<td>DEA, NGA, FBI, Office of</td>
</tr>
<tr>
<td>Transportation Partners,</td>
<td>Army Administration,</td>
</tr>
<tr>
<td>Vanpool Alliance, OmniRide,</td>
<td>OmniRide</td>
</tr>
<tr>
<td>Waze, Fairfax DOT</td>
<td></td>
</tr>
</tbody>
</table>
Plant NoVA Natives

NVRC was pleased to host a meeting of all of our Plant NoVA Natives partner organizations as they plan their 2020 efforts to promote native plants in the landscape.

NVRC was informed that Meadows Farms reported a 33% increase in sales of native plants when you compare 2017 to 2019. We are pleased to support local nurseries who help educate the public about the benefits of native plants to the landscape.

Green Building in Northern Virginia

More than 73% of the square footage of LEED designated non-residential space is located in Northern Virginia – that is more than 110 million square feet.

We have updated our interactive dashboard of all the publicly listed space located in Virginia.
PDC Funding from Richmond

NVRC participated in the VML, VACO, Virginia Association of Planning District Commissions Day in Richmond.

Met with key legislative leaders relative to increasing the funding to PDCs statewide. Proposed increase would provide $14,000 more in state funding to NVRC. Has been frozen since 2012.

Sharing with other US Regions and our Partners at Region Stuttgart

NVRC was pleased to participate in discussion hosted by the EU in the US and the Global Covenant of Mayors with other regions in US (including COG) and our partners from the Stuttgart Region regarding climate planning measures.

Always good to have conversation, share best practices, etc. regarding this important topic. Was great to showcase our partnership with the Stuttgart Region which now has been in place for more than 20 years.
Upcoming Meeting Schedule

March
- Salt Management
- Economic Impact of Immigrants Report

April
- Institutional Solar

May
- Dr. Anne Kress – New NVCC President

June
- NOVA EDA Update

Other NVRC Events

- February 29 – Educators STEM Open House
- March 12 – Shape of the Region – The Economic Case for Inclusivity
- April 24–25: Copenhagenize Bike/Ped Safety Seminar
# SUMMARY OF REVENUE AND EXPENSES

**January 31, 2020**

## Revenue Earned

<table>
<thead>
<tr>
<th></th>
<th>Current Month</th>
<th>Fiscal Year 2020 Cumulative Total 7 months</th>
<th>Adopted Fiscal Year 2020 Financial Plan</th>
<th>Actual is: lower/(higher) than plan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Local (504) and State Contributions</td>
<td>$116,466</td>
<td>$815,262</td>
<td>$1,397,592</td>
<td>$582,330</td>
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<tr>
<td>Local (104) Designated Contributions</td>
<td>20,433</td>
<td>146,700</td>
<td>249,130</td>
<td>102,430</td>
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<tr>
<td>Local Agreements</td>
<td>106,383</td>
<td>286,978</td>
<td>611,519</td>
<td>324,541</td>
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<tr>
<td>State Grants and Contracts</td>
<td>26,848</td>
<td>82,887</td>
<td>95,549</td>
<td>12,662</td>
</tr>
<tr>
<td>Direct Federal Grants and Contracts</td>
<td>(365)</td>
<td>13,991</td>
<td>14,989</td>
<td>998</td>
</tr>
<tr>
<td>Indirect Federal Grants and Contracts</td>
<td>298,927</td>
<td>1,965,391</td>
<td>5,028,673</td>
<td>3,063,282</td>
</tr>
<tr>
<td>Shared Facilities Revenue</td>
<td>15,165</td>
<td>103,537</td>
<td>136,975</td>
<td>33,438</td>
</tr>
<tr>
<td>Other</td>
<td>20,653</td>
<td>101,150</td>
<td>54,800</td>
<td>(46,350)</td>
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<tr>
<td>Interest</td>
<td>1,708</td>
<td>10,612</td>
<td>3,000</td>
<td>(7,612)</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$606,218</strong></td>
<td><strong>$3,526,508</strong></td>
<td><strong>$7,592,227</strong></td>
<td><strong>$4,065,719</strong></td>
</tr>
</tbody>
</table>

## Expenses

<table>
<thead>
<tr>
<th></th>
<th>Current Month</th>
<th>Fiscal Year 2020 Cumulative Total 7 months</th>
<th>Adopted Fiscal Year 2020 Financial Plan</th>
<th>Actual is: lower/(higher) than plan</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personnel</td>
<td>$155,219</td>
<td>$1,081,836</td>
<td>$2,162,884</td>
<td>$1,081,048</td>
</tr>
<tr>
<td>Consultants / Contracts</td>
<td>352,751</td>
<td>1,698,075</td>
<td>4,310,332</td>
<td>2,612,237</td>
</tr>
<tr>
<td>Housekeeping Expenses</td>
<td>47,250</td>
<td>329,829</td>
<td>608,895</td>
<td>279,066</td>
</tr>
<tr>
<td>Operating Expenses</td>
<td>6,381</td>
<td>44,570</td>
<td>77,368</td>
<td>32,798</td>
</tr>
<tr>
<td>Duplicating Expenses</td>
<td>1,913</td>
<td>25,677</td>
<td>42,090</td>
<td>16,413</td>
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<tr>
<td>Travel and Conference Expenses</td>
<td>1,262</td>
<td>57,547</td>
<td>122,759</td>
<td>65,212</td>
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<tr>
<td>Recruit and Development Expenses</td>
<td>1,215</td>
<td>8,900</td>
<td>7,685</td>
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<tr>
<td>Other</td>
<td>257</td>
<td>2,930</td>
<td>5,000</td>
<td>2,070</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$565,033</strong></td>
<td><strong>$3,241,679</strong></td>
<td><strong>$7,338,228</strong></td>
<td><strong>$4,096,549</strong></td>
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</tbody>
</table>

## Income Over (Under) Expenses

<table>
<thead>
<tr>
<th></th>
<th>Current Month</th>
<th>Fiscal Year 2020 Cumulative Total 7 months</th>
<th>Adopted Fiscal Year 2020 Financial Plan</th>
<th>Actual is: lower/(higher) than plan</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Income Over (Under) Expenses</strong></td>
<td>$41,184</td>
<td>$284,829</td>
<td>$253,999</td>
<td>$(30,830)</td>
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</table>
Go Virginia Northern Virginia Council Update

Go Virginia program overview discussions with potential applicants

2/5: Attended First Chesapeake Scholarship Awards for Outstanding Girls in Robotics for the region
2/6: Met in-person with Fairfax County Gov't to discuss GOVA funds and application process
2/6: Met with NoVA Chamber to provide overview of GoVA program
2/11: Conferenced with Fairfax Co. Public Schools Foundation staff to review GOVA funds and application process
2/12: Conferenced with potential applicant Bob Mazer of Smart Cities and Terry Clower to observe how he starts ROI process (LOI already submitted)
2/14: Met in-person with Cyberjujitzu, who has submitted an LOI

Internal Go Northern VA meetings

1/31: Attended Regional Collaboration - Match Requirements stakeholder meeting in Richmond
2/7: Conferenced with DHCD, LEF and Sue R. to review MOU and contract revisions for LEF project
2/7: Attended via conference call Regional Collaboration Traded Sectors and High Wage Jobs stakeholder meeting
2/10: Conferenced with Sue Rowland to review Finance committee roles and responsibilities, next steps on Centurion project and general GoVa application process
2/13: Facilitated first Finance Committee meeting

Looking ahead activities beginning 2/18

2/18: NVTC's Veteran Employment Initiative Meeting
2/19: Conference with Sid Banerjee and Prince William County Life Sciences (wet lab)
2/19: Pitch call with Centurion
2/20: Meeting with Training Futures
2/20: Dinner to network with Mitre, George Washington University, and elected officials to discuss Cybersecurity workforce strategy for the region
2/21: Attend regional collaboration Project Evaluation – Return on Investment stakeholder meeting in Richmond
NORTHERN VIRGINIA REGIONAL COMMISSION

Minutes of the Commission Meeting Held Thursday, January 23, 2020

COMMISSIONERS
(The names of those members present are highlighted.)

Hon. Walter L. Alcorn
Hon. Victor S. Angry
Hon. Andrea O. Bailey
Hon. Elizabeth Bennett-Parker
Hon. Kenny A. Boddy
Hon. Kelly Burk
Hon. John T. Chapman
Hon. Matt de Ferranti
Hon. Laurie A. Dirocco
Hon. Libby Garvey
Hon. Penelope A. Gross
Hon. Pat Herrity
Hon. Caleb A. Kershner
Hon. Rodney L. Lusk
Hon. Lisa Merkel
Hon. David Meyer
Hon. Cydny A. Neville, NVRC Vice Chairman
Hon. Dalia A. Palchik
Hon. Jeanette Rishell
Hon. Kathy L. Smith, NVRC Treasurer
Hon. David Tarter, NVRC Chairman
Hon. Kristen C. Umstattd
Hon. James R. Walkinshaw
Hon. Mark Wolfe

County of Fairfax
County of Prince William
County of Prince William
City of Alexandria
County of Prince William
Town of Leesburg
City of Alexandria
County of Arlington
Town of Vienna
County of Arlington
County of Fairfax
County of Fairfax
County of Loudoun
County of Fairfax
Town of Herndon
City of Fairfax
Town of Dumfries
County of Fairfax
City of Manassas Park
County of Fairfax
City of Falls Church
County of Loudoun
County of Fairfax
City of Manassas

STAFF PRESENT

Robert Lazaro
Linda M. Tenney
Gina Kesselmann-Smith
Timothy Agar
Felix Avellanet
Allison Doerfler
Normand Goulet
Jill Kanef
Michelle Simmons
Peggy Tadej

Executive Director
Deputy Director
Management Analyst
Federal Grants Quality Manager
Federal Grants Contract Monitor
Transportation Demand Management Outreach Coordinator
Director, Environmental Services
Demographer
Human Services Director
Director, Community and Military Partnerships

OTHERS PRESENT

Ayan Addou
Gaston Araoz
Maybeth Connelly
John W. Grimsley
Chris Himos
David Hunn
Ross Litkenhous
Shelley Murphy
John Payne
Edwin Santana
Peter M. Stephenson
Kate Walker

VHDA
Office of U.S. Senator Kaine
Falls Church City Council
Fairfax County citizen
City of Manassas Park
The SkillSource Group, Inc.
Falls Church City Council
Wesley Housing
UHDA
PWC BOCS
Virginia Risk Sharing Association
Falls Church
Chairman Tarter called the meeting to order at 7:30 p.m.

The Pledge of Allegiance was recited by all present.

The roll was called and all members present or absent were noted for the record.

Chairman Tarter introduced the new Commission members. Then the Commission received the following presentation:

**Affordable Housing Best Practices**

In 2019 COG released an analysis that helped the region better understand its unmet housing needs. Between 2020 and 2030, the region needs to produce at least 75,000 additional housing units beyond the 245,000 units already anticipated. If the time frame is stretched from 2020 to 2045, more than 100,000 additional units will be needed beyond the new households anticipated. In September 2019 COG adopted these ambitious goals. Various NVRC member governments are beginning to address these goals.

As part of the effort to share best practices among localities, the purpose of this discussion was to hear from local Northern Virginia housing/planning officials on actions local governments in Northern Virginia have taken to address the issue of affordable housing. Representatives from the cities of Alexandria, Fairfax, and Falls Church; Arlington and Loudoun Counties, and the Town of Dumfries, participated in the discussion. The Commission also heard from Dr. Kat Grimsley of George Mason University on practices undertaken outside of the United States to address this issue.

The panel discussion was moderated by Michael J. Scheuer, Vice President, Housing and Community Development for Cornerstones, Inc.

Commissioner Gross moved approval of the Resolution No. P20-16 – A resolution authorizing the Executive Director to enter into a contract with the Virginia Department of Environmental Quality (DEQ). The motion was seconded by Commissioner DiRocco and carried unanimously.

**Background:**

DEQ is offering a contract in an amount not to exceed $52,000 for NVRC to play a coordinative role with regional jurisdictions and Chesapeake Bay PDCs with respect to the Chesapeake Bay Phase III Watershed Implementation Plan. The Commission previously approved Resolution P19-23 for similar work. That work expired in December 2019.

Commissioner Gross moved approval of the Resolution No. P20-17 – A resolution authorizing the submission of a resiliency planning continuing grant proposal to the Virginia Coastal Zone Management Program. The motion was seconded by Commissioner DiRocco and carried unanimously.

**Background:**
NVRC’s Coastal and Chesapeake Bay Program for the last three years has been convening a stakeholder workgroup comprised of staff from the region’s state, local federal and regional agencies as well as academic and NGO organizations to plan for resiliency planning purposes. The Virginia Coastal Zone Management Program has requested NVRC to submit a proposal for funding for October 2020 to September 2023 to continue its coordination role. The grant is for $90,000.

Commissioner Gross moved approval of the Resolution No. P20-18 – A resolution authorizing the Executive Director to sign agreement for Clean Water Partners Advertising Services. The motion was seconded by Commissioner DiRocco and carried unanimously.

Background:

Northern Virginia jurisdictions are required by law to comply with Municipal Separate Storm Sewer (MS4) permits, and watershed management plans stipulate public outreach and education as a required component. NVRC was tasked by local jurisdictions to coordinate a regional stormwater public education and outreach campaign. The agreement authorizes the Executive Director to sign an agreement with effectv, formally known as Comcast Spotlight, for the advertising services for the Clean Water Partners campaign.

Commissioner Gross moved approval of the Resolution No. P20-19 – Resolution authorizing Executive Director to sign agreement for social media services for Clean Water Partners. The motion was seconded by Commissioner DiRocco and carried unanimously.

Background:

The Northern Virginia Clean Waters Partner program recognizes that using various social media platforms is an effective way to reach target audiences with pollution prevention messages. The resolution authorizes the Executive Director to solicit proposals from professional social media firms to develop and carry out a social media campaign to promote aware of pollution prevention behavior for an amount not to exceed $30,000 through January 31, 2021.

Mr. Lazaro presented his report to the Commission, which included the financial report for November 2019 and December 2019, the introduction of The SkillSource Group, Inc. a company that was selected by the Go Virginia board to continue the work of Sue Rowland, who is stepping down, and the following:

- National Award
  - NVRC was honored along with our partners at Fort Belvoir, BoozAllen, GMU and the Northern Virginia Community College to accept a Community Partnership Award from the US Army for our work regarding growing the cyber workforce in the region.

- Regional Economy Presentation
• NVRC was pleased to attend the annual regional economic forecast by Dr. Stephen Fuller at the Schar School at George Mason University.

• Working with Higher Ed and Local Schools

  o NVRC was pleased to host the interim Presidents of GMU and the Northern Virginia Community College as they met with local school district Superintendents regarding the Advance program offered by GMU and NVCC. The program can save students $15,000+ in tuition. President Holton and the new President of NVCC will visit the Commission later in the year.

• Salt Management

  o NVRC has been requested by the Virginia Department of Environmental Quality to help lead and coordinate a regional effort related to the impact of salt on drinking water and other environmentally sensitive areas. More to come in the weeks ahead.

  o NVRC leads similar efforts with respect to storm water, native plants and solid waste management.

• Supporting the Development of the Cyber Workforce

  o NVRC is pleased to be a content collaborator with a number of local organizations with respect to an Educators STEM Open House sponsored by the Booz Allen Foundation on February 29.

  o The event will be held at Marymount University's Ballston Center. It is a free event for middle and high school educators.

• Upcoming Meeting Schedule

  o February

    • Data Center Energy Related Issues

  o March

    • Salt Management
    • NVCC/GMU Presidents re: ADVANCE

  o April

    • Institutional Solar

  o Other NVRC Events

    • February 29 – Educators STEM Open House
    • March 12 – Shape of the Region – The Economic Case for Inclusivity
CHAIRMAN'S REPORT

Chairman Tarter welcomed the new Commission members.

MINUTES

Upon a motion duly made, seconded and carried, the Commission approved the Commission meeting minutes of December 5, 2019.

OTHER BUSINESS

Commissioner Gross emphasized the importance of the fact that the Northern Virginia Regional Commission's Community, Military and Federal Facility Partnership and Fort Belvoir were recognized at a ceremony at the Pentagon as a winner of one of the United States Army's 2019 Community Partnership Award. The Community Partnership Awards recognize exceptional community partnerships that have improved readiness, driven motivation and contribute to reform initiatives throughout the Army. Fort Belvoir and NVRC were recognized for a partnership that focused on developing and implementing the Northern Virginia Cyber Training and Education Roadmap, which seeks to address a shortfall in cyber readiness throughout the region. The Roadmap presents a collaborative effort to prepare, grow and sustain a cybersecurity workforce that safeguards and promotes the region's security and economic prosperity. The ceremony took place December 5, 2019 at the Pentagon.

Commissioner Gross also reported that at the last Community, Military and Federal Partnership meeting The Roosevelt Group gave a federal legislative presentation, that brought a lot of insight from the recently hired Jamie Miller Jones, who served as the Principal Deputy Assistant Secretary of Defense for Legislative Affairs at the Department of Defense. An informative discussion was held with the bases on the "new normal" with Force Protection and the backups on I-95. And solutions are being worked to help get the bases salt from VDOT by using NVRC to provide the funding mechanism.

The next Community and Military Partnership meeting will take place in March 2020. The exact date will be announced shortly.

Commissioner Gross also referred to the flyer in the meeting package for the Booz Allen Foundation Open House on February 29, 2020 and asked for help to get the word out to the teachers in the region regarding this open house.

ADJOURNMENT

Chairman Tarter adjourned the meeting at 9:42 p.m.

Respectfully submitted:

Robert W. Lazaro, Jr.
Executive Director

Approved by:

P. David Tarter
Chairman