

**NVH Consortium Meeting  
January 4, 2018  
Summary Minutes**

Doug Fogel, Vice Chair, opened the meeting at Northern Virginia Regional Commission (NVRC). Sandra Gallegos assumed the Chair as soon as she arrived from her earlier meeting

**ANNOUNCEMENTS**

Hugo Delgado, Executive Director for NovaSalud, introduce Lazaro Pesina, the new Ryan White Program Administrator replacing Rodrigo Valesquez.

**MINUTES OF DECEMBER 7, 2017**

The minutes were approved with the correction of the Benalytics telephone number.

**PLWHA OPEN MIKE**

No one asked to speak

**WORK PLAN GOALS OF THE 2018 REGIONAL SERVICE DELIVERY PLAN**

Michelle Simmons, Director of Human Services at NVRC, walked participants through a pink handout which incorporated the changes recommended to last year's goals and the updates recommended at the December 7 Consortium meeting. She also distributed a chart of Ryan White and HOPWA funds received from all sources – those that pass through this Consortium and those that do not. This chart is attached at Appendix A.

The 2018 Regional Service Delivery Plan should be reviewed and finalized at the February 1 NVH Consortium meeting.

**SOURCES OF EYEGLASSES**

Cathy Sincendiver, Medical Case Manager with A.R.E. in Winchester, VA, described their experience in finding eyeglasses for clients using a local Lion's Club and [www.new\\_eyes.org](http://www.new_eyes.org), an online service. Agencies have to establish relationships with either in order to obtain eyeglasses through them. Clients must have had an eye exam and have a prescription for lenses. A.R.E. is encouraging all clients to have eye exams and glasses if needed.

**AFFORDABLE CARE ACT: EXPERIENCES & SPECIAL ENROLLMENT PERIOD PLANS**

Jennifer Zoerkler, Executive Director of Virginia Health Outcomes, reported that the most difficult aspect of the shortened Affordable Care Act enrollment period was getting clients to log in to [www.healthcare.gov](http://www.healthcare.gov) ahead of time to check their user names, passwords, and data in the system. No-shows for enrollment appointments continue to occur much too frequently. Ryan White clinical providers were very helpful in reaching out to clients and scheduling them to come in during the Open Season to re-enroll.

There were no issues reported with the website and Certified Application Counselors had a separate phone line for their questions and information.

Benalytics, the firm hired by the Virginia Dept. of Health (VDH) to assist with A.D.A.P. enrollments, reported a large number of disconnected telephones when they called clients. They also had a tendency to push clients toward CareFirst even when a more appropriate plan for Ryan White clients was available. Clients reported confusion about who Benalytics caller were.

Unfortunately, insurance premiums have not been paid for many clients in new plans. Ashley Yocum will follow up with VDH. Clients should check on theirs through the ADAP hotline.

Recommendations for next year include:

1. requiring Benalytics to start phone conversations by asking if the client has an appointment for A.C.A. enrollment with their provider;
2. providing assurance to clients when their premiums have been paid; and
3. providing agencies with lists of their clients for whom premiums have been paid.

#### **METROPOLITAN DC RYAN WHITE PLANNING COUNCIL REPORT**

Jennifer Zoerkler, member of the Planning Council, reported that they planned to finalize new standards for Emergency Financial Assistance at their meeting later this month, enabling expanded use of this funding. They discussed standards for Outreach services. The new Washington DC EMA Regional Commission, the integrated care and prevention planning group, should be sworn in for the March meeting. The three members of Virginia's Community Planning Group whose terms are expiring may be good candidates for Virginia Consumer positions on this new oversight group.

#### **VIRGINIA DEPARTMENT OF HEALTH (VDH) UPDATES**

Ashley Yocum, the Northern Virginia HIV Care Services Coordinator, reported that

1. Northern Virginia ADAP (AIDS Drug Assistance Plan) 2018 enrollments as of December 27, 2017, were:
  - 1,834 Total Northern Virginia Participants, of whom:
    - 517 receive direct ADAP;
    - 129 receive Medicare Part D Assistance Program (MPAP);
    - 226 receive Insurance Continuation Assistance Program (ICAP); and
    - 962 receive Health Insurance Marketplace Assistance Program (HIMAP)
2. Benalytics will continue to contact clients who lost insurance coverage because their current insurer will not continue in the Marketplace in 2018. This Special Enrollment Period (SEP) will run from January 1 through February 28, 2018. VHO and Ryan White providers will also continue enrollment during the SEP.
3. VDH has arranged a hybrid model of reimbursing physicians and labs for HIV care when no ACA plan with such physicians exists in a plan network within a PLWH's locale. Funding for the hybrid plan will come from non-Ryan White resources. Clients are expected to meet 1 of 4 criteria to be covered by the hybrid:
  - a. Travel time to medical appointment is greater than 60 minutes with public transportation or greater than 45 minutes with private transportation;
  - b. There are no other HIV providers in the area that can provide quality care and that accept new clients;
  - c. Wait time for new patient visit at new provider is greater than 2 weeks; or
  - d. Assessment and documentation of structural barriers that may contribute to the client dropping out of care/not keeping appointments or that add excess time and cost for travel to new providers such as bridges, tunnels, tolls, distance needed to travel, unreliable transportation, etc.
4. VDH is authorizing Psychosocial Support services for 2018.



The column labeled *Part B (NVRC)* shows the current grant year. Proposed 2017-18 Part B priorities and allocations remain to be developed and adopted at the February 1, 2018 NVH Consortium meeting.

**Unified Ryan White & HOPWA Resource Allocations Plan for 2017-18**

Funding running through Consortium or NVRC	Part A Grant Based	Part A MAI	Part B (NVRC)	HOPWA (NVRC)	Total Consort/NVRC	Percent
<b>Ryan White Core Services</b>						
Outpatient Medical Care	\$912,193	\$241,197	\$0		\$1,153,390	15.5%
Oral Health	\$84,584	\$13,846	\$868,601		\$967,031	13.0%
Early Intervention Services	\$29,471	\$60,345			\$89,816	1.2%
Health Insurance	\$79,080		\$28,425		\$107,505	1.4%
Mental Health	\$190,085	\$81,608	\$139,346		\$411,039	5.5%
Substance Abuse - Outpt	\$67,864	\$66,069			\$133,933	1.8%
Medical Case Management	\$962,851	\$59,951	\$155,934		\$1,178,736	15.9%
<b>Ryan White Support Services</b>						
Non-Medical Case Mgmt	\$65,632		\$303,027		\$368,659	5.0%
Child Care	\$560				\$560	0.0%
Emergency Financial - Food & Drugs	\$48,549		\$40,000		\$88,549	1.2%
Emergency Financial - Housing			\$16,000		\$16,000	0.2%
Food Bank/HDM	\$111,882				\$111,882	1.5%
Legal Services	\$124,263				\$124,263	1.7%
Linguistic Services	\$25,719	\$23,322			\$49,041	0.7%
Medical Transportation	\$106,945		\$53,322		\$160,267	2.2%
Outreach	\$100,591				\$100,591	1.4%
Psychosocial Support		\$43,949			\$43,949	0.6%
Health Ed Risk Reduction						
SA Residential						
<b>Ryan White Part C Specific Services</b>						
<b>Ryan White Part D Specific Services</b>						
Referral for Health Care & Support						
<b>HOPWA Only Services</b>						
Tenant-Based Rental Assistance				\$1,711,157	\$1,711,157	23.0%
Short-term Rent, Mortgage & Utilities				\$117,476	\$117,476	1.6%
Permanency Housing Placement				\$67,805	\$67,805	0.9%
Housing Case Management				\$219,239	\$219,239	3.0%
Housing Information				\$38,500	\$38,500	0.5%
Job Training & Transportation				\$112,884	\$112,884	1.5%
Rehab/Facility Operations				\$55,000	\$55,000	0.7%
<b>Prevention and Testing</b>						
Empowering Communities						
MSM HIV Prevention						
Prevention for Positives						
Community HIV Testing & Linkage to Care						
CHARLI (ex-offender services)						
Expanded HIV Testing						
Resource & Consultation						
PrEP						
	\$2,910,269	\$590,287	\$1,604,655	\$2,322,061	\$7,427,272	100.0%

The column labeled *Part B (NVRC)* shows the current grant year. Proposed 2017-18 Part B priorities and allocations remain to be developed and adopted at the February 1, 2018 NVH Consortium meeting.

Funding Direct to Provider -- not running through Consortium/ NVRC	Part A Unit Based	CDC	State Funds	Part B Direct	Part C	Part D	HOPWA Direct	Total Non-Consort/ NVRC	Grand Total All State & Federal Funding	Percent
<b>Ryan White Core Services</b>										
Outpatient Medical Care	\$500,000			\$26,490	\$265,272	\$266,365		\$1,058,127	\$2,211,517	18.1%
Oral Health	\$250,000			\$164,485	\$29,336	\$66,017		\$509,838	\$1,476,869	12.1%
Early Intervention Services				\$60,774				\$60,774	\$150,590	1.2%
Health Insurance				\$6,000				\$6,000	\$113,505	0.9%
Mental Health	\$200,000			\$79,979	\$49,719	\$67,125		\$396,823	\$807,862	6.6%
Substance Abuse - Outpt				\$600				\$600	\$134,533	1.1%
Medical Case Management				\$345,850	\$47,333	\$64,029		\$457,212	\$1,635,948	13.4%
<b>Ryan White Support Services</b>										
Non-Medical Case Mgmt	\$375,000			\$185,510	\$52,528			\$613,038	\$981,697	8.1%
Child Care				\$0				\$0	\$560	0.0%
Emergency Financial - Food & Drugs				\$7,450				\$7,450	\$95,999	0.8%
Emergency Financial - Housing				\$68,749				\$68,749	\$84,749	0.7%
Food Bank/HDM				\$13,696				\$13,696	\$125,578	1.0%
Legal Services				\$0				\$0	\$124,263	1.0%
Linguistic Services				\$500		\$1,587		\$2,087	\$51,128	0.4%
Medical Transportation				\$43,228		\$5,322		\$48,550	\$208,817	1.7%
Outreach			\$5,500	\$90,988				\$96,488	\$197,079	1.6%
Psychosocial Support				\$0				\$0	\$43,949	0.4%
Health Ed Risk Reduction				\$25,448				\$25,448	\$25,448	0.2%
SA Residential				\$20,000				\$20,000	\$20,000	0.2%
<b>Ryan White Part C Specific Services</b>										
<b>Ryan White Part D Specific Services</b>										
Referral for Health Care & Support						\$38,260		\$38,260	\$38,260	0.3%
<b>HOPWA Only Services</b>										
Tenant-Based Rental Assistance								\$0	\$1,711,157	14.0%
Short-term Rent, Mortgage & Utilities								\$0	\$117,476	1.0%
Permanency Housing Placement								\$0	\$67,805	0.6%
Housing Case Management								\$0	\$219,239	1.8%
Housing Information								\$0	\$38,500	0.3%
Job Training & Transportation								\$0	\$112,884	0.9%
Rehab/Facility Operations								\$0	\$55,000	0.5%
<b>Prevention and Testing</b>										
Empowering Communities		\$99,000						\$99,000	\$99,000	0.8%
MSM HIV Prevention		\$225,000						\$225,000	\$225,000	1.8%
Prevention for Positives		\$239,000						\$239,000	\$239,000	2.0%
Community HIV Testing & Linkage to Care		\$174,000						\$174,000	\$174,000	1.4%
CHARLI (ex-offender services)			\$214,000					\$214,000	\$214,000	1.8%
Expanded HIV Testing		\$146,000	\$45,000					\$191,000	\$191,000	1.6%
Resource & Consultation			\$109,319					\$109,319	\$109,319	0.9%
PrEP			\$93,005					\$93,005	\$93,005	0.8%
	\$1,325,000	\$883,000	\$466,824	\$1,139,747	\$444,188	\$508,705	\$0	\$4,767,464	\$12,194,736	100.0%